

CARGO chat



every kilo counts

The Lithium Batteries Question

The safe and secure transport of lithium-ion batteries in all its forms is a critical issue for service providers in the express parcel business as they are found in shipments of mobile phones, tablets, laptops and other electronics. An aircraft industry group including Boeing, Airbus and Bombardier issued a recent statement cautioning that high density packages of lithium batteries pose fire risks. At the 9th World Cargo Symposium in Shanghai in March, The International Air Transport Association (IATA) Director General, Tony Tyler, called for tough action to ensure the continued safe air transportation of lithium batteries.

BidAir Cargo is responding by addressing the issue in two industry workshops. The first takes place at Harvard Cafe on 12 May from 14h30 to 16h30 the other at a date to be announced.

We have asked our Chief Commercial Officer Roy Solomons and Marketing Assistant Kayley Carelse to lead the BidAir Cargo presence. They will be joined by Sean Reynolds and David Alexander of PRISK Professional Cargo Security, who will share their expertise and knowledge.

Clients wishing to join us should please contact Kayley on kayleyc@bidaircargo.com.

As this is such an important subject, we will be giving our clients password-protected access to a special website which will be constantly updated from reliable sources such as IATA.

Garry

GARRY MARSHALL

“Air Cargo-Africa’s Path to Sustainable Growth”



“Our stand showcased our impressive portfolio of airline partners, our route network and capabilities and our Bidvest group credentials”

Roy Solomons

Jacob Pianko, our agent in Israel, with Roy Solomons & Maria Jiyane.

BidAir Cargo was delighted with our participation in Air Cargo Africa 2015, Africa’s biggest aircargo event. The conference and exhibition took place at Emperor’s Palace in the shadow of O R Tambo International, Africa’s busiest airport during February.

“Our stand showcased our impressive portfolio of airline partners, our route network and capabilities and our Bidvest group credentials,” says Roy Solomons, Chief Commercial Officer. “As the leading independent provider of customised cargo management solutions for airlines in South and East Africa, we had a story to share with visitors from the Middle East, Europe, Asia and our continent.”

The aim of the event is to strengthen networking opportunities between the world air cargo community and the African Continent. The BidAir Cargo stand attracted attention from world players such as Qatar Airways, Etihad Cargo, Emirates Sky Cargo, Saudia Cargo, Air France/KLM, Lufthansa

Cargo, Turkish Cargo, Delta Cargo, Air Mauritius, Cargolux and Kenya Airways Cargo.

“We welcomed international delegates from the air cargo industry as well as many from closer to home - Lusaka, Harare, Accra and elsewhere,” report Maria Jiyane and Laura Sham, who were among the team staffing the stand. “Our prime position near the cafeteria entrance and across from Airports Company South Africa gave us walk-in traffic. Visitors showed interest in our African network, our Bidvest Group credentials and our relationship with sister company BidAir Services.”

The BidAir Cargo proposition of “Revenue without Risk and Resources” proved attractive to the heavyweight carriers now focusing on this fast-growing market. The comprehensive range of aircargo management encompasses sales and service, cargo operations and administration, information technology, compliance

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Cycle of Success

Both airlines and cyclists expressed their appreciation of the BidAir Cargo performance around the Cape Town Cycle Tour 2015, contributing to the success of the world's largest time cycle race.

"We transported over 1600 cycles to and from the tour for riders using Durban, Port Elizabeth, Johannesburg and Lanseria Airports," says Karl Davids, Chief Operations Officer. "The service is a boon for riders who are short of time to get down for the race or simply prefer the comfort of flying rather than a lengthy and expensive car trip."

The service is also vital to partner airlines because it makes it easier to sell seats to cyclists who choose to fly to Cape Town and want their bikes to travel by air with them. BidAir Cargo worked closely with its partner airlines to simplify procedures and help riders book in their bikes

securely with the minimum of fuss, either at the airport or direct at the BidAir Cargo Centre.

"At a time of intense competition, cyclists are pleased to have the bother of transportation taken off their hands, so they can concentrate on preparing for the event," says Karl.

It is estimated that 34 000 riders took part in this year's event, considerably shortened as a result of the Peninsular blaze.

The numbers of riders choosing to send their bikes by air is growing year-on-year as more become aware of this economical and trouble-free option.

BidAir Cargo was in good company as the high profile event is internationally renowned and attracts the support of Cape Argus, Pick 'n' Pay, Momentum, Powerade, Mediclinic, Rotary, The Western Cape Government, City of Cape Town and the Pedal Power Association.

"I WANT TO CONGRATULATE THE STAFF CONCERNED FOR THE EXCELLENT SERVICE AND ATTENTION TO DETAIL PERTAINING TO THE 'ARGUS'. THE STAFF WERE EXTREMELY PROFESSIONAL AND I CANNOT BE MORE PLEASED WITH THE RESULTS OF THIS YEAR'S HANDLING PROCESS. WELL DONE!!"

*Bianca van Zyl,
Airport Manager Mango,
O.R Tambo International.*

"WE VALUE OUR PARTNERSHIP WITH BIDAIR CARGO AND WE ARE ESPECIALLY PROUD OF HOW TOGETHER WE WERE ABLE TO DELIVER A GREAT SERVICE TO KULULA PASSENGERS THAT TOOK PART IN THE CAPE TOWN CYCLE TOUR 2015."

*Shaun Pozyn,
Head of Marketing and Loyalty,
kulula.com*

Comair and The PetLounge

British Airways and kulula in South Africa will shortly change their arrangements for pets and other animals, says Comair, which operates the two airlines. Instead of checking in pets for travel as excess baggage, pet owners will now see their little darlings pampered in The PetLounge, our specialised animal travel facility, while awaiting air-conditioned transport to their flight.

The PetLounge is a quiet, secure environment, away from the noise and bustle of cargo operations and passenger terminals. The result is less anxiety for the pet, peace of mind for the owner and a shorter separation time for both thanks to our short hand-in and hand-out times.

“We are delighted that Comair has formalised this arrangement, giving us the chance to make travelling that much more comfortable for pets and other animals,” says Rene Rix, of The PetLounge in Johannesburg. “The PetLounge team are animal travel specialists and pet lovers, so owners can be assured that their beloved family members are in good hands.”

From 1 April, kulula.com and British Airways have been handing out leaflets to passengers to make sure every pet owner is aware of the beneficial new arrangements.



Dear PetLounge Team,

A huge heartfelt thank you from the owner: Yolanda Heyink for the great service received from BidAir and PetLounge with the transportation of her 17 pets from Johannesburg to Port Elizabeth on Monday 26th of January 2015.

Some of these pets were already really old, and the one doggie had a heart problem, but between us at Pets En Transit and with the care and assistance from all at BidAir we got her pets safely and in very good health home to her in Jeffrey's Bay all in one go!

From Pets En Transit side, a huge thank you as well for the excellent service. It is service like this that means the world to a worried pet owner. We checked in at 22h00 at night on Monday, and the pets were delivered by 05h00 the following morning.

We at Pets En Transit take pride in the shipping of all animals, big or small, and it really helps having an airline partner that takes the same care and pride in what they do.

These pets are tail wagging and sending sloppy kisses as a thank you for reuniting them with their owner.

A job well done!!!

Kind Regards,

M. Bradbury

MARLENE BRADBURY
PETS EN TRANSIT



Snakes on a Plane

It's easy to say "I love all animals" but who is prepared to be put to the test?

Lenishia Naicker, Manager of BidAir Cargo in Durban demonstrates her pet loving credentials by embracing an Albino Python during a recent shipment of snakes through The PetLounge.



Hidden Dangerous Goods – correct description of contents on airwaybill –

South African Civil Aviation Authority regulations

Our airline partners have strongly reminded us that all cargo handed-in must be accompanied by an accurate and detailed description of contents on the airwaybill, in compliance with SACAA regulations and in the interests of aircraft safety. If the accurate description is not completed on the waybill we are unable to accept the cargo until the contents have been verified.

Guidance may be found in DGR Section 2.2 Hidden Dangerous Goods and IGOM 3.3 and AHM 320

There have been recent incidents where the cargo did not fit the generic description and in some cases contained undeclared dangerous goods. Generic goods descriptions may constitute a safety risk when they contain items as follows:



Examples

An accurate description of the goods is required on the Airwaybill. For example - Automobile spares – flanges, rings, gaskets is the correct type of description. If there is a large quantity of spares too long to list, you may describe them with the generic term but with the words “Not-

Generic Description	May contain
Aircraft Parts	Flares/oxygen generators/ fire extinguishers/ life-saving appliances/ wet or lithium batteries)
Automobile/ Automotive/ Motor Car - Spares or Parts	Fuel /batteries/compressed gases/fire-extinguishers/ air-bag modules
COMAT/ Company material	Compressed gases/flammable liquids/first-aid kits / matches/magnetized material
Consolidated shipments	Any of the defined classes of Dangerous Goods
Diagnostic specimens	Infectious substances
Electrical Equipment	Magnetised material, mercury and wet or lithium batteries
Household Goods	Any of the defined classes of Dangerous Goods including Flammable liquids, Paint, Adhesives, Aerosols, Bleach, Perfume, Drain Cleaners)
Machinery Parts	Compressed gases, adhesives, paints, sealants, solvents, mercury and wet or lithium batteries
Medical Supplies	Flammable liquids, flammable solids, oxidisers, peroxides, toxic or corrosive substances
Pharmaceuticals	Flammable liquids, flammable solids, oxidisers, peroxides, toxic or corrosive substances, radioactive materials
Promotional Material	Fireworks, compressed gases, flammable gas or liquid lighter refills, matches and aerosols
Ship Spares	Explosives (flares) compressed gas, paint and lithium batteries
Toolboxes	Explosives (power rivets)compressed gasses, aerosols, flammable gasses, flammable adhesives, paints and corrosive liquids
Unaccompanied baggage/ Personal Effects	Fireworks, compressed gasses, flammable gas or liquid lighter refills, matches and aerosols
Vaccines	May be packed in dry ice

restricted” tagged on: e.g. “Automobile Spares – Not-Restricted”)

This applies to all the other generic terms if the contents are too many to list – “Medical Supplies – Not-restricted” / “Pharmaceuticals – Not-restricted” etc.

It is important that the shipper and the courier collecting the goods must

understand that all “Docs and spares” shipments cannot just be replaced carte blanche with “Automobile Spares – Not-Restricted” for all future shipments. The airline needs to know exactly what is in the cargo being transported and be sure that none of the “hidden Dangerous Goods contents” are in the shipment.

Air Cargo Europe 2015

BidAir Cargo will be representing our industry, our Group and our country at Air Cargo Europe 2015.

The world's biggest event for the air cargo sector takes place from May 5 to May 8 in Munich, covering 11,000 square meters of exhibition space.

Over 200 companies from more than 40 countries are expected to attract more than 50 000 visitors from 110 countries. Sharing the South African stand and flying the flag along with BidAir Cargo will be Airports Company South Africa (ACSA) with whom we enjoy a close working relationship and Africa Flight Services.

Having made an impact at Air



Cargo Africa, BidAir Cargo is now ready to showcase our services to the world. We look forward to great interest from major airlines who require cargo management services in South and Eastern Africa.

There will be a full report-back in the next edition of Cargo Chat.

flyafrica

We are excited to report that flyafrica has appointed BidAir Cargo to represent them with a full range of cargo management services on all their routes.

The airline currently links Victoria

Falls (VFA) and Harare (HRE) with Johannesburg. During the year they will launch flights between Johannesburg and Windhoek, Cape Town and Windhoek and Johannesburg and Lusaka.

More cargo options to and from Zimbabwe

	MON	TUE	WED	THU	FRI	SAT	SUN
JNB	06H20						
HRE	07H55						
JNB			10H45		10H45		10H45
VFA			12H20		12H20		12H20

	MON	TUE	WED	THU	FRI	SAT	SUN
HRE	10H45						
JNB	12H20						
VFA			16H00		16H00		16H00
JNB			17H45		17H45		17H45

- Hand-in times 1 hour before departure.
- For more information call (011) 230 4600



fastjet going places

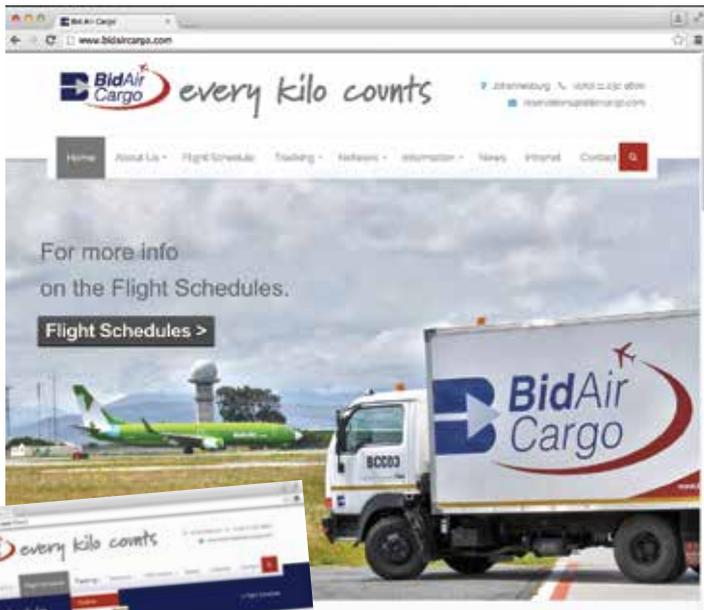
fastjet has raised over R 900 million to expand its fleet and open up new routes. In a recent announcement, Ed Winter, chief executive of fastjet said "We will now be able to significantly expand our fleet and customer base, grow our operations organically, add new international routes and expand the fastjet model in Kenya, South Africa, Uganda, Zambia, and Zimbabwe.

New route

fastjet began flying between Kilimanjaro and Entebbe on 31 March every Tuesday, Thursday and Saturday. The flight times are :

Kilimanjaro to Entebbe: 08:55 – 10:15
Entebbe to Kilimanjaro: 10:55 – 12:20

Our New Websites



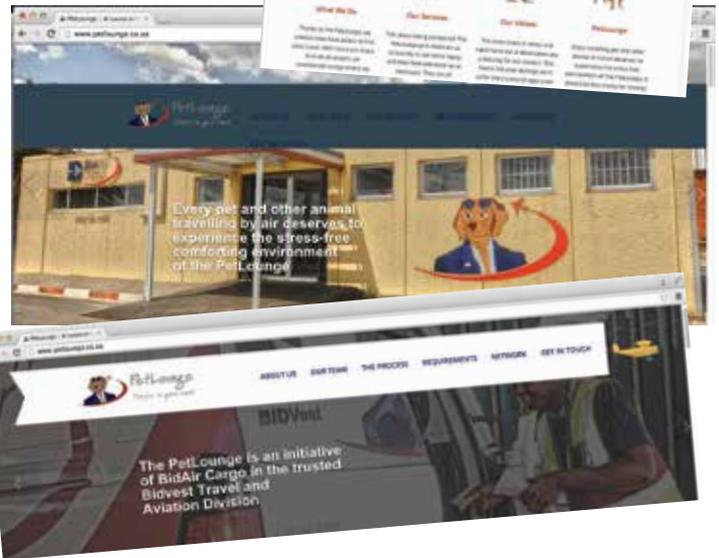
www.bidaircargo.com

The new BidAir Cargo website firmly establishes our credentials as the leading independent provider of

customised cargo management solutions for airlines and the courier industry in South and East Africa.

It showcases the airlines we serve and outlines the advantages these partnerships offer couriers.

In response to customer requests, we designed a website that is highly functional. It provides industry news, important contact information for our entire network, permits visitors to check flight times, plan cargo movements and access data about their shipments. It also underscores our impressive pedigree, giving visitors access to our certification.



www.petlounge.co.za

The PetLounge is a world-class animal travel service. Animals are travellers and their owners won't book them on any service which treats them like cargo or excess baggage.

That's why The PetLounge website is so different. We showcase our animal-friendly staff and their specialist qualifications to give peace of mind to people booking animals by air.

Everything about the website is animal-friendly, designed to reassure pet owners going on holiday or moving home, animal travel agents, associations & breeders and vets.

Both websites proudly proclaim our membership of the Bidvest Group's Travel and Aviation Division.

“Air Cargo-Africa’s Path to Sustainable Growth”

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with legislation and regulation, accounting, credit control and insurance, cargo care, aviation safety and security procedures and compliance.

“All of this available to allow them to generate revenue from cargo operations without investing in infrastructural set-up,” Roy explains.

“Furthermore, since our last appearance at the event two years ago, BidAir Cargo acquired the business of Imperial Air Cargo, putting three dedicated leased freighters at our disposal. These can be used to uplift incoming or outgoing cargo for regional or international carriers. We also continue to make inroads into Africa. Air France/KLM Cargo recently appointed us in Tanzania and our latest regional partner acquisition, flyafrica, equips us to offer even more aircargo options to and from Zimbabwe.”

